

MARY KAY  
Changing Women's Lives™

thinkpink

Name \_\_\_\_\_ Date \_\_\_\_/\_\_\_\_/\_\_\_\_  
Email \_\_\_\_\_  
Address \_\_\_\_\_  
City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_  
Cell phone \_\_\_\_\_ Home phone \_\_\_\_\_  
Current Occupation \_\_\_\_\_ Name of Consultant: \_\_\_\_\_

**I know the most about Mary Kay**

From attending a Mary Kay party \_\_\_\_\_ Listening to a CD or Hotline \_\_\_\_\_ Participating in an event \_\_\_\_\_

**Please choose two boxes that best describes you ("A" first choice and "B" for 2nd choice)**

⇒ Results Oriented <input type="checkbox"/>	⇒ People Oriented <input type="checkbox"/>	⇒ Family Oriented <input type="checkbox"/>	⇒ Detailed Oriented <input type="checkbox"/>
⇒ Quick Decisions	⇒ Intuitive Decisions	⇒ Slow Paced Decisions	⇒ Analytical Decisions
⇒ Direct Style	⇒ Motivational Style	⇒ Team Playing Style	⇒ Perfection List Style
⇒ Achievement Motivated	⇒ Recognition Motivated	⇒ Security Motivated	⇒ Service Motivated

pink changing lives™

**Please tell me about yourself....**

1. If you could make one change, what do you need most in your life right now? \_\_\_\_\_  
\_\_\_\_\_
2. What do you value or want more of in your life right now?  
\_\_\_\_\_
3. Thinking of your current job, do you.....  
⇒consider it the career of a lifetime? \_\_\_\_\_  
⇒have flexibility in your schedule to take time off whenever you desire? \_\_\_\_\_  
⇒honestly feel you are paid what you are worth? \_\_\_\_\_  
⇒have absolute control over your career (i.e. if you gave it your all for 5 years, could you make a significant change in your financial situation?) \_\_\_\_\_
4. If you were to try Mary Kay, what is a personal strength that would aid in your success? \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

**These are the benefits others enjoy in a Mary Kay business. Which would appeal to you?**

- ◊ Making New friends
- ◊ Improving self-confidence
- ◊ Recognition for a job well done
- ◊ Earning extra income for family vacations
- ◊ Opportunity for advancement
- ◊ Being my own boss
- ◊ Unlimited income
- ◊ Company philosophy of "God first, family second, career third"
- ◊ Flexible hours
- ◊ Tax benefits
- ◊ Positive attitude

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**Where are you? Circle One**

- A - Absolutely, I'm ready to get started!
- B - Buy me a cup of coffee. I have a few questions.
- C - Can't really see myself doing this right now, but keep in touch; my situation could change. For now, I want to continue paying full price for my products.

*Thank you for taking time to complete THINK PINK!*